

INTRODUCING FAST QUOTES

Create your own portfolio of velocity offerings

Flexible

Configurations can be modified without affecting discount levels or approval.

Agile

Capacity, connectivity, and components can all be changed quickly and easily.

Simple

No special part numbers or complex approval process is involved.

Timely

Competitive pricing and preapproval expedite the sales process.

| AFF A250 FASTQUOTE-A250-001 FASTQUOTE-ASA-A250-001 | AFF A150 FASTQUOTE-A150-3.8TB-SSD-001 FASTQUOTE-A150-960GB-001 FASTQUOTE-ASA-A150-3.8TB-001 FASTQUOTE-ASA-A150-960GB-001 | | AFF C250 FASTQUOTE-C250-001 FASTQUOTE-ASA-C250-001 | FAS 2820 FASTQUOTE-FA52820-001 |
|--|---|---|--|--|
| | | | T NetApp | |
| Internal storage defaulted by drive capacity (3.8TB) | Internal storage defaulted by drive capacity (3.8TB) | Internal storage locked by drive capacity (960 GB) | Internal storage defaulted by drive capacity (15.3TB) | Internal storage defaulted by drive capacity (4 TB) |
| Expansion storage excluded | Expansion storage excluded | | Expansion storage excluded | Expansion storage available |
| Software defaulted to ONTAP One w/ encryption | Software defaulted to ONTAP One w/ encryption | | Software defaulted to ONTAP One w/ encryption | Software defaulted to ONTAP One w/ encryption |
| Other hardware | Other hardware | | Other hardware | Other hardware |
| Full Support suite Basic, Advisor, Expert, Installation, NRD | Full Support suite Basic, Advisor, Expert, Installation, NRD | | Full Support suite Basic, Advisor, Expert, Installation, NRD | Full Support suite Basic, Advisor, Expert, Installation, NRD |

Editable Fixed

• All FAST Quotes come with NetApp® ONTAP® One.

• Simplified selection with flexible configuration options.

- Discount range up to current Express Pack level. Deal Reg. required.
- No Policy Variance Request (PVR) is required for discounts up to the predefined threshold.



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