

Partner Registration

Checklist

You MUST be an authorized signatory for your Company (someone who has the authority to sign a legal agreement).

To register as a Cisco Partner, please have the following information on hand to complete your application:

Checklist

Before you start, check that your company / organization meets Cisco's minimum partnership eligibility requirements.

- Physical Company headquarters address (this is the address of your company as registered with the relevant country authorities)
- Company email address (you cannot use public email domains) and functional and valid corporate website
- Company phone number
- Tax ID/VAT Identification Number (or country equivalent) *
 - VAT identification number (EU companies) *
 - Federal Tax ID Number (US companies) *
- IRS Form W9 (US companies only) *
- Business License / Certificate of Incorporation which is the document provided by your local government or administrative body that confirms the legal formation of your company (Note: In some countries, this may be the same as the Tax ID/VAT Identification number) *
- Names, phone numbers, and email addresses of key personnel (e.g. chief executive officer, chief financial officer, managing director, senior sales management, shareholders, or legal person(s))
- Company and Ultimate Beneficial Owners (and their percentage of ownership)
- Legal, ethics and compliance information about the company's code of conduct, hotline, policies and procedures for interacting with Government Officials, trade and export compliance, United States federal contracting compliance (if applicable), and investigations or legal proceedings involving the company in the last 10 years
- Current Cisco Authorized Distributor(s) and valid account number(s) – for Resellers Only.
- Provide details how you will deliver Value Creation and Partnership Vision including business opportunities / pipeline
- High Level Diagram of your Solution(s) - For Solution Technology Integrators Only

** Digital copies are required to be uploaded during the Cisco partner registration process. Acceptable formats are PDF, JPG, JPEG, EML, and MSG with a maximum file size of 15MB*