

Simplify application development with containers

Deploy Red Hat Openshift on Microsoft Azure





Red Hat Openshift on Microsoft Azure

Tech Data builds on their long-standing partnership with Red Hat and Microsoft, enabling and providing Red Hat and Microsoft solutions to partners. Tech Data has partnered with Red Hat to bring you a preconfigured and click-to-deploy solution: Red Hat Openshift on Azure. Tech Data gives customers and end users the flexibility of Red Hat with the security, high availability and quality of service of Microsoft Azure - bundled in a pay as you go package directly available through Tech Data's StreamOne cloud marketplace.

Application Development in the Cloud

Red Hat OpenShift Container Platform helps organisations develop, deploy and manage container-based applications seamlessly across physical, virtual and public cloud infrastructures. OpenShift Container Platform brings application development and IT operations teams together in order to modernise applications, accelerate development processes and deliver new services faster.

Red Hat OpenShift Container Platform

- Simple to use with powerful tools for developers
- For traditional, stateful and cloud-native applications
- Built on proven open source technologies including Red Hat Enterprise Linux, Kubernetes and Docker
- Enterprise-grade security, compliance and container management
- Expanded applications support with new and updated runtimes.

Why Red Hat OpenShift on Microsoft Azure?

Tech Data makes it easy to order, configure and deploy Red Hat OpenShift on Microsoft Azure. Making Microsoft Azure easy, so you can modernise applications, accelerate development processes and deliver new services faster. This offering includes this option:

- Production (min 10 Azure instances, min 72 cores) an HA OpenShift cluster with at least three master nodes, three infrastructure nodes, three application nodes and one bastion host.



Red Hat Openshift on Azure Proposition

Key Differentiators

Benefits of Red Hat Openshift on Azure

End user customer

- **OpenShift** provides an immutable, container-based platform based on Docker to deploy and run applications and microservices.
- **With Microsoft Azure** your partner can get you up and running in minutes without any upfront investment in infrastructure.
- **Cost-effective package sizes** right sized for your organisational needs.
- **Secure** Enterprise-grade security, compliance, and container management with Red Hat Openshift.
- **Developers** have the choice and the ability to run multiple languages, frameworks, and databases on the same platform. Allows customers to more easily take advantage of the Docker eco-system.

Customer

- **Easy to sell.** Monthly subscriptions in a pay as you go model. 2 ways to buy; Pre configured 'click to run' solutions and build your own Azure environment.
- **Easy to order.** Our cloud solutions can be easily ordered and deployed via our StreamOne cloud marketplace, the process to deploy the infrastructure is fully automated. If you are already a Tech Data account holder, simply use your credit account.
- **Easy to use.** Developers can quickly and easily create applications on demand directly from the tools they use most. Operators can leverage placement and policy to orchestrate environments that meet their best practices.
- **Easy to learn.** Tech Data will also provide you with a suite of Azure training for both commercial and technical resources. From bite sized video tutorials to on-site in depth technical training, we have everything your commercial and technical resources will require.

Why partner with Tech Data?

We are committed to delivering across four key areas, our team will help you to grow your sales, increase your profit margins, reduce your costs and improve customer satisfaction.

Grow customer sales

Improve your margins

Reduce your costs

Increase customer satisfaction

Gold Distributor

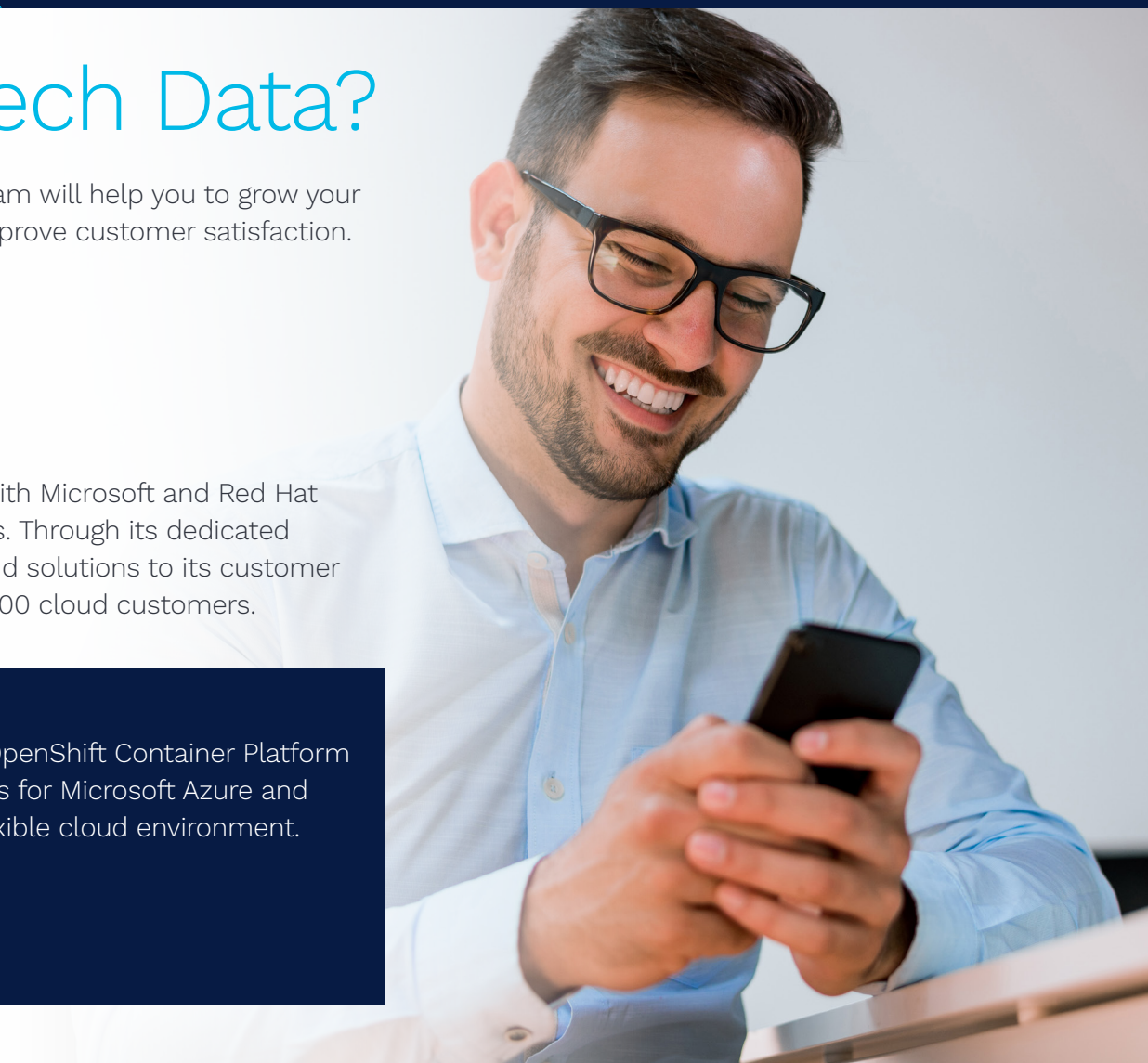
Tech Data have established a long and trusted relationship with Microsoft and Red Hat and is fully committed to Microsoft and Red Hat technologies. Through its dedicated cloud team, Tech Data have been providing best in class cloud solutions to its customer ecosystem. Tech Data serve, support and work with over 15,000 cloud customers.

Why Microsoft Azure?

Tech Data supports partners to get started with Red Hat OpenShift Container Platform on Azure. Backed by Tech Data certified Solution Architects for Microsoft Azure and Red Hat, partners can quickly deploy a secure, reliable, flexible cloud environment.

Partner/customer Requirements:

- Microsoft CSP
- Red Hat CCSP (min. Advanced partner level)





Next steps

Become a Tech Data Microsoft CSP partner and open your business to growth and profitability. Wherever you are on the journey to Cloud, Tech Data will help you to Access, Power and Master the cloud. We have the cloud portfolio, marketplace, enablement, support and advanced solutions and services to make you a successful CSP customer.



Access – Sign up to Microsoft CSP and Red Hat CCSP programmes with Tech Data. Become certified as a Red Hat CCSP (2 certifications per partner) and then you will be able to gain access to our unique ‘click to run’ solutions.



Power – Cloud Platform with Customer Lifecycle Management. Comprehensive Cloud Marketplace that provides greater exposure for customers’ cloud offerings to help increase sales productivity and flexible billing to ease transitions to subscription and consumption models.



Master – Use Tech Data learning materials to train your commercial and technical resources up to sell Azure cloud based solutions. Be a cloud master.

Further Resources

Explore other Red Hat Solutions on Azure including:

- RHEL on Azure
- JBoss on Azure
- Ansible Tower on Azure

For further information please contact your Microsoft specialist:

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