Deploy SAP HANA on Microsoft Azure from Tech Data

A professional services lead customer engagement

SAP HANA on Microsoft Azure from Tech Data

In the past mission critical database environments have warranted dedicated on-premise servers requiring up-front capex investment from your customers' businesses. Today Tech Data see a more cost effective solution to this challenge – SAP HANA running in the cloud on Microsoft Azure. Not only can you quickly and easily upgrade your database application to the very latest technology from SAP, you can also have a more flexible, pay as you go infrastructure environment that scales database capacity up and down as required.

SAP Hana on Microsoft Azure enables you to store and retrieve data from the cloud as requested by your applications on a 'pay as you go basis' with no up-front investment in on premise hardware. By providing the foundation for all your data needs, SAP HANA removes the burden of maintaining separate legacy systems and siloed data, so you can accelerate business processes, deliver more business intelligence, and simplify your IT environment.

Tech Data Cloud's strategic partnership with Microsoft allows partners to leverage the deep relationship between Microsoft and SAP who have partnered to provide customers with a clear road map to confidently drive more business innovation in the cloud. Microsoft's commitment is to provide SAP customers with the highest performance and scalable cloud for your SAP applications including HANA.

Microsoft

SAP

Cloud Solutions

SAP Hana on Microsoft Azure from Tech Data

When you need SAP HANA with high levels of flexibility, security and availability, Tech Data offers you and your customers a full cloud solution with SAP HANA on Azure. Tech Data offers this solution including professional assessment, planning and consultancy services for SAP, alongside its expertise on Microsoft Azure, to support you and your customers with these mission-critical workloads in the cloud.

SAP environments are complex so Tech Data have invested in creating a professional services team who are specialised on SAP to Azure migrations, Client Services team. Tech Data is a SAP Gold Partner and is also a certified SAP Support Centre. Our specialist team are ready and available to work with you helping your customers to achieve their goals of lower cost and increased productivity by migrating complex SAP environments from on premise to the cloud.

Tech Data offers a comprehensive set of cloud migration services to your customers, including assessment, migration planning and management services – and teams up with you to go on site and analyze the end-user SAP Landscape and do a design on how to migrate it to Azure. You will also be able to call on the expertise of Tech Data's Microsoft Azure for support in deploying SAP on the Azure cloud platform.

SAP HANA for all your database needs

Deployable in the cloud, SAP HANA is an in-memory data platform that lets you accelerate business processes, deliver more business intelligence, and simplify your IT environment. By providing the foundation for all your data needs, SAP HANA removes the burden of maintaining separate legacy systems and siloed data, so you can run live and make better business decisions in the new digital economy.

Transform Database Management
Simplify operations using a single copy of enterprise data and a secure modern data platform.

Process Data In-Memory
Process transactions and analytics data wherever it resides using data virtualisation, integration or replication.

Leverage Advanced Analytics
Leverage advanced data processing engines for business, text, spatial, graph and series data.

Develop Next-Generation Applications
Leverage hybrid transactional and analytical processing capabilities to build next generation applications.

SAP HANA on Microsoft Azure Proposition

Key differentiators

End-user customers

- Increase your company's productivity

- Benefit from a cost-effective use of the cloud

- Work with your trusted partner to support you in migrating complex SAP environments from on-premise to the cloud

- Easy to buy in an opex based 'pay as you go' model

- Use enterprise-grade security and compliance with Microsoft Azure.

Customers

- Grow your business by managing your customer's journey to SAP in the cloud

  - Add complementary capabilities to your business with SAP management for migration, setup activities and on-going services with SLA guarantee on SAP availability

  - Direct access to certified SAP consultants and Azure engineer with +10 years of experience.

- Access to a SAP certified support partner for Europe, your customers will be in safe hands

  - Premier support contracts available, supporting high incident reaction times on Microsoft Azure

  - Direct support on pre-sales, pricing, special offers and SAP certified architecture design.

Microsoft

SAP®

Why partner with Tech Data Client Solutions?

Leverage our SAP centre of excellence for SAP migration projects. We have all the skills you need so you don't need to recruit and retain any specialist resources. Simply partner with us.

We are committed to delivering across four key areas, our team will help you to grow your sales, increase your profit margins, reduce your costs, and improve customer satisfaction.

Gold Distributor

Tech Data have established a long and trusted relationship with Microsoft and is fully committed to Microsoft technologies. Through its dedicated cloud team, Tech Data have been providing best in class cloud solutions to its customer ecosystem. Tech Data serve, support and work with over 15,000 cloud customers.

Customer Pre-Requisites

• Customer must be signed up to transact Azure services via Tech Data Microsoft CSP Tier 2 Cloud Solutions

Microsoft

SAP

Next steps

Become a Tech Data CSP partner and open your business to growth and profitability.

Wherever you are on the journey to Cloud, Tech Data will help you to Access, Power and Master the cloud. We have the cloud portfolio, marketplace, enablement, support and advanced services to make you a successful CSP.

Access – Sign up to Microsoft Cloud Solutions Provider (CSP) program with Tech Data and gain exclusive access to services lead solutions in the cloud. Request our end customer SAPmigration questionnaire to know your customers' needs. Our team will assess the answers to the questionnaire and propose the first steps to migrate your customer to the cloud

Power – Cloud Platform with Customer Lifecycle Management. Comprehensive Cloud Marketplace that provides greater exposure for partners' cloud offerings to help increase sales productivity and flexible billing to ease transitions to subscription and consumption models

Master – Use Tech Data learning materials to train your commercial and technical resources to sell Azure cloud based solutions. Be a cloud master.

For further information please contact your Microsoft specialist:

www.techdatacloud.eu
cloud@techdata.eu

Further Resources
• SAP on Azure (Microsoft)   • SAP eBook

Microsoft

SAP®